



Press Release

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Microqual Techno raises US\$10 million in private equity funding

Investors include NEA-IndoUS Ventures, JAFCO Asia and BTS India Fund

Mumbai, July 3, 2007: Microqual Techno, a R.F systems & solutions company, today announced the closure of a **US\$10 million private equity funding round** from **NEA-IndoUS Ventures, JAFCO Asia** and **BTS India Fund**. Microqual, designs, manufactures and sells components and solutions for wireless applications (GSM, CDMA, WiMAX, etc). The company is based out of Mumbai with manufacturing facilities at Bangalore and Uttarakhand. Microqual has established itself as a reliable vendor to most of the mobile operators in the country like Hutch, Tata, Airtel, & Equipment manufacturers like Ericsson, Motorola, Nortel & others. Ernst & Young were the sole financial advisors in this transaction.

Mr. Mahesh Choudhary, CEO of Microqual Techno Pvt. Ltd, said, "This funding will strengthen our capability to offer complete solutions to the rapidly growing telecommunication industry, and accelerate existing and new solutions initiatives. Microqual's rapid growth is a result of the confidence demonstrated by our customers in our ability to consistently supply the right solutions at the right time towards rapid clip network deployment. The funding will help us strengthen this focus on evolving customer needs, and enhance our infrastructure and team to deliver against the same."

"As the mobile telecom infrastructure deployment in India over the next few years is anticipated to be the biggest ever globally. We see a big opportunity in supplying & meeting the demands of major mobile telcos. We believe, that we are well positioned to garner a significant portion of this business." **He added.**

Microqual's growth has been interwoven with the explosive growth of the telecom sector in India. Especially with mobile services leading the growth with-in the telecom industry, the company is uniquely positioned to optimally gain on this immense market opportunity.

"The Indian telecom industry continues to experience rapid growth. Microqual with its track record and highly motivated management team is well positioned to take advantage of this market opportunity. We are pleased to invest in Microqual to enable them to firmly establish their leadership" said **Dr. Kumar Shiralagi, Managing Director, NEA-IndoUS Ventures**).

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Mr. Byron Askin, Senior Director, JAFCO Investment (Asia Pacific) Ltd. said, "Microqual's strategy to provide its customers with a complete solution gives the company a competitive edge. This advantage combined with telecom's secular growth in the South Asia region made for a compelling investment opportunity. I look forward to supporting Microqual's exceptional management team at the board and through our extensive network in East Asia."

Commenting on the investment, **Mr. K Srinivas, Managing Partner, BTS Investment Advisors** said, "the investment strategy of BTS India Fund is to provide expansion capital to growth oriented small and mid size companies such as Microqual, which has grown at a significant rate during the last three years and with the present round of expansion capital it would be able to maintain its growth momentum and become a significant player in the Indian telecom sector."

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About Microqual Techno Pvt. Ltd.

Microqual Techno Pvt. Ltd. is a pioneer in provisioning passive microwave components, and solutions to Mobile Telecom Operators and Telecom Equipment Manufacturers in India. The company is a specialist in the design, manufacture and sales of components, and solutions for wireless applications (GSM, CDMA, WiMAX, etc). The company has a leading position in India in the market for In-Building Solutions. Microqual is based out of Mumbai with manufacturing facilities at Bangalore and Uttarakhand. The Company aggregates components based wireless telecom solutions. These are of the nature of In-building, Outdoor and Repeater site infrastructure solutions which are aggregated using passive and active RF components viz., antennae, repeaters, combiners, splitters, couplers, filters, RF cables etc. The company has been rated and awarded for being the 7th fastest growing technology company in India (and 103rd in Asia) in a recent Deloitte Survey.

For more information on Microqual Techno, visit www.microqual.com

About NEA-IndoUS Ventures

NEA-IndoUS Ventures is a venture capital firm based out of Bangalore, India and Silicon Valley US. The firm is dedicated to creating technology and technology enabled innovative companies out of India that serve both the Indian and the global markets. The firm invests in early and mid-stage companies. The firm's partners have the unique experience and expertise to nurture entrepreneurs and actively help the development and scaling of promising companies. In addition, a significant partner in this fund is New Enterprise Associates (NEA) who is a sponsor and active advisor. This network of collective relationships and experience is an invaluable asset to entrepreneurs and portfolio companies.

For additional information, visit www.neaiuv.com



About Jafco Investment (Asia Pacific) Ltd.

JAFCO Asia is one of the leading brands in the venture capital industry in the Asia-Pacific region. Its primary focus is to invest in promising technology enterprises with high-growth potential. Established since 1990 and with offices in Singapore, Hong Kong, Beijing, Taipei and Seoul, JAFCO Asia has managed in aggregate more than US\$850 million in funds with a track record of over 330 portfolio companies and over 220 exits, of which more than 80 have been publicly listed. JAFCO Asia's parent company, JAFCO Co., Ltd. ("JAFCO"), listed in Tokyo's Stock Exchange, is the preeminent Japanese venture capital manager with more than US\$2.5 billion capital committed worldwide. Nomura Group, JAFCO's largest shareholder, is one of Japan's largest securities house.

For further information on JAFCO Asia please visit www.jafcoasia.com

About BTS India Private Equity Fund

BTS India Private Equity Fund is a US\$ 80 million fund focused on providing growth capital to small and medium sized enterprises and managed by Switzerland-India based BTS Investment Advisors. BTS has more than 10 years of experience in providing growth capital to the SME sector in India through Swiss Tec Fund, which is fully sponsored by the Swiss Government and invested into 19 companies in India since its inception in 1997. Swiss Tec is instrumental in growing many SMEs in India some of which have won the best SME awards titled as Emerging India Awards. BTS India Fund is the second fund of BTS, launched in 2006 with main anchor investors such as ADB, CDC Group, SIFEM, BIO and Taiwan-ICDF. BTS India Fund's main focus areas are Pharma & Life Sciences, Manufacturing/ Engineering, IT and ITeS, Telecom and Media.

For more information on BTS India Fund, visit www.btsadvisors.com

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